

Aide-Mémoire

Meeting with Grace Medicals

Date due to MO:	18 September 2025	Meeting:	23 September 2025
Security level:	IN CONFIDENCE	Reference:	H2025069923
To:	Hon Simeon Brown, Minister of Health		
Consulted:	Health New Zealand: ☒		
Proactive release:	This title is proposed by the Ministry of Health for proactive release: ☒		

Contact for telephone discussion

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Salli Davidson	Group Manager, Global Health, Public Health Agency	

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About the Meeting

Purpose of Meeting: This meeting follows a brief initial discussion with Grace Medicals at an Auckland Business Chamber event. They sought an opportunity to brief you on their work in the Pacific.

Details of Meeting:

Date: Tuesday, 23 September 2025
Time: 10:30 - 10:50am
Venue: Auckland Policy Office

Attendees

- Fredric Doss – Director, Grace Medicals & CEO, Grace Clinicals
- Chris Hood – Medical Director, Grace Clinicals
- Sujitha Jayakumar – Business Analyst, Grace Medicals

Organisation Grace Medicals

Ministry representatives Salli Davidson will attend via the MS Teams link provided.

Other information In August, the Minister for Pacific Peoples, Hon Dr Shane Reti, met with the Grace Medicals Director, to explore innovative, community-focused approaches to enhancing diabetes and kidney health support for Pacific communities in New Zealand and across the Pacific region. The discussions focus on supplies to the region and the current project with MFAT's Innovation Hub in Vanuatu.

Comment/Summary: Grace Medicals have proposed the following agenda:

- Grace Medicals – Software & Supply Chain Innovation
- Cook Islands Initiative
- Xenotransplantation Research Update (NZ)
- Grace Clinicals – Innovation in Dialysis Delivery
- Public-Private-Patient (PPP) Model
- Multipurpose Facilities

Biography

Fredric Doss – Director, Grace Medicals & CEO, Grace Clinicals



Fredric has over 20 years of experience in dialysis education, clinical leadership, and health system advisory roles across New Zealand and the Pacific.

He holds postgraduate qualifications in Dialysis Therapy (India), Health Service Management (Massey University, NZ), and Health Science (University of Auckland, NZ), including a Masters degree in Health Science.

He has served as a Haemodialysis Educator at Auckland Hospital, Lecturer and Course Coordinator at AUT and the National Kidney Foundation of Samoa, and Principal Investigator in

xenotransplantation research with NZeno Ltd.

Fredric has also served on a variety of boards including the National Renal Advisory Board, Clinical Physiologists Registration Board and New Zealand and Australia Society of Renal Dialysis Practice Board.

Overview of Grace Medicals

1. Established in 2007, Grace Medicals is a New Zealand-based company dedicated to the medical and service industries and have made many contributions to healthcare across the Pacific region and communities in New Zealand. They consider themselves a partner in advancing healthcare, focusing on positively impacting lives with their comprehensive range of products, services, and healthcare initiatives.
2. With a strong clinical and technical foundation in haemodialysis, the company has made significant contributions across New Zealand and the Pacific. This meeting provides an opportunity to hear more about Grace Medicals' initiatives that address long-standing disparities in diabetes and kidney health across New Zealand and the Pacific region.
3. Grace Medicals currently have several partnerships with health clinics in New Zealand to deliver kidney care. They are seeking the establishment of community-based private dialysis clinics and plan to further expand community-led dialysis models in New Zealand and the Pacific.
4. Grace Medical's work extends to Fiji, Samoa, Tonga, Vanuatu, and Niue, where it has partnered with governments across the Pacific region to develop kidney centres, deliver clinical training, and support national healthcare initiatives.

Funding from the Ministry of Foreign Affairs and Trade Innovation Hub

5. Grace Medicals, in partnership with Global Health New Zealand, were successfully awarded support through MFAT's Pacific Innovation Hub in February 2025. They will be assisting Pacific Island countries to reduce their medicines and medical supplies costs through leveraging their networks and bonded warehouses in Auckland and Fiji.
6. Grace Medicals will test their concept through a pilot in Niue and will co-design the concept with the Niuean Department of Health and other government officials, clinicians and pharmacists in May 2025.

7. MFAT's Innovation Hub team have confirmed there are no issues or risks related to the Innovation Hub supported work.

Polynesian Health Corridors

8. MFAT and Ministry of Health Polynesian Health Corridors (PHC) officials have also met with Grace Medicals to understand more about their work in the Pacific. PHC is a five-year health systems strengthening programme (covering Cook Islands, Niue, Samoa, Tokelau, Tonga, and Tuvalu) in its second phase, funded by the Ministry of Foreign Affairs and Trade and delivered by a dedicated team within the Ministry of Health.
9. As both PHC and Grace Medicals are supporting access to essential medicines, coordinated efforts will be important to ensure aligned support. However, we do not envisage a more formalised partnership with Grace Medicals under the PHC programme.

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Salli Davidson
Group Manager, Global Health
Public Health Agency